

Opening Remarks:

Welcome – Matt Summerville, CIAC President and Sales & Service Manager | MRi Mechanical Reps Inc. The meeting started promptly at around 8:30 with the message from the President of the Construction Industry Advisory Council (CIAC), Mr. Matt Summerville, welcoming everyone in attendance. The welcoming message was divided into the following main ideas: Welcoming anyone new to the CIAC Board Meetings, the fact that this was the first full face to face meeting in 2 years, the mention of the MGT report shared by Texas A&M President Dr. Banks, and the presentation of the overall agenda which will deviate from what was original planned in a couple of the sub-committees. When welcoming all the new representatives of CIAC companies attending the board meeting for the first time, Mr. Summerville asked each of them to stand up and be recognized. After the over 10 new attendees sat down, Mr. Summerville thank them for their attendance and proceeded with the overall review of the agenda. Mr. Summerville mentioned how the MGT report has one small paragraph which recommends the relocation of the Department of Construction Science to the College of Engineering. He asked people to not be biased and provide input into this potential move and how we need to provide as a CIAC a recommendation letter. Mr. Summerville then acknowledged the extra hard work that students and faculty had to do in 2021 to keep the program going, move back from online classes and keep the CIAC strong. Mr Summerville then presented the next speaker, Dr. Jorge Vanegas, Dean of the College of Architecture.

Dean Vanegas started her presentation by thanking everyone in attendance and saying how much she appreciated getting an opportunity to talk to our CIAC. Dean Vanegas then mentioned the MGT report and the changes it proposes. He said the report was meant to show any inefficiencies throughout the university and how only a few paragraphs mentioned the changes proposes to the College of Architecture. He mentioned that the MGT report shows that under academics, there is a realignment proposal. Dean Vanegas questioned how the report as created when the university as a whole broke 1 Billion dollars in research for the first time last year and how we have a record of students enrolling in the University.



Construction Industry Advisory Council

Dean Vanegas mentioned how he is the longest serving Dean at the university and that the College of Architecture is strong. Dean Vanegas said that Texas A&M is a land grant mission and the College of Architecture has been over 30 years been involved all over Texas from El Paso to Amarillo in communities fulfilling this main goal for the school. He mentioned how the Department of Construction Science is a huge contributor to the College of Architecture in research and jobs. Dean Vanegas said that he has seen construction program die when moved to Engineering. Dean Vanegas mentioned how he values the contributions of what is the largest Construction Industry Advisory Council in supporting research and curriculum. Dean Vanegas concluded that what keeps him going is the development of professionals with integrity who are very good in design and in construction thanks to the College.

Patrick Suermann, Department Head, Construction Science, opened his remarks with an appreciation of everyone in attendance. He mentioned how he always likes to start any presentation with a quote from Chancellor Sharp about Texas A&M having the best Construction Program in the country. Dr. Suermann then mentioned about the slide on the screen showing where to locate the MGT report, where to provide feedback to President Banks and where to provide feedback to the Department. He mentioned the QR code on the screen where our CIAC can provide the "A" and advise our Department as to what the response could be.

Dr. Suermann then said we have a great speaker today which will talk about change, and culture. This fits very well with what we need to talk about today.

Dr. Suermann then said that this was the CIAC's opportunity to discuss and to respond to the MGT report and what Dean Vanegas said this morning. Dr. Suermann then opened the meeting for questions. People asked multiple questions regarding the MGT report and items where discussed between the CIAC. There were multiple comments made from various people about how this has been rumored to happened, even 20 years ago. Other comments were made by CIAC members, most notable:



- Builders interact more with Architects
- Admissions to Engineering is harder than COA
- Core classes on engineering not designed for our type of students

Dr. Suermann then mentioned that the Department heads in engineering were not aware of this recommendation when he spoke with them, so he didn't believe this was any type of hostile take over from anyone but rather a recommendation of what someone believes could make the University better.

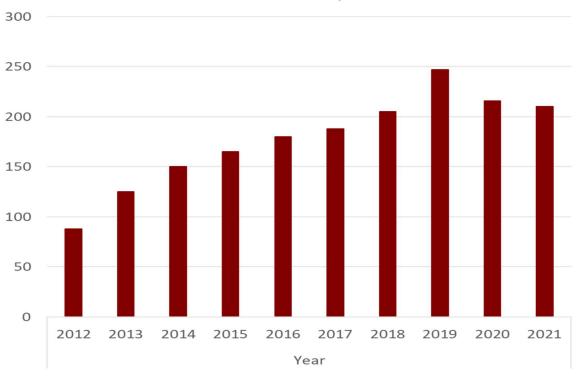
Dr. Suermann then concluded his presentation by introducing Mr. Hernan Guerra.

Professor Hernan Guerra, Industry Relations Coordinator, started his remarks by expressing his appreciation for everyone in attendance, especially those new CIAC members who were able to participate in their first ever CIAC Board meeting. Mr. Guerra then proceeded to welcome the new CIAC members who joined in 2021.

A Brush Above Services, LLC	Grand Texas Homes, Inc.	Metalink, LLC
Allensworth & Porter, LLP	Infrastructure & Energy Alternatives	R Construction Civil
Alliance Residential Builders	KAI Alliance LLC	Rabren General Contractors
Birch Construction	Levcor	Reliance Mechanical Contractors
Caldwell Companies	Litecrete USA	Sodexo
Cherry Companies	Marksmen General Contractors, LLC	SteelFab Texas, Inc.
Davis Hawn Lumber Company	Matous Construction, LTD.	Synergen (Bryan T. Byrd)
EBCO General Contractor	Empire Communities	Taylor Morrison /Darling Homes

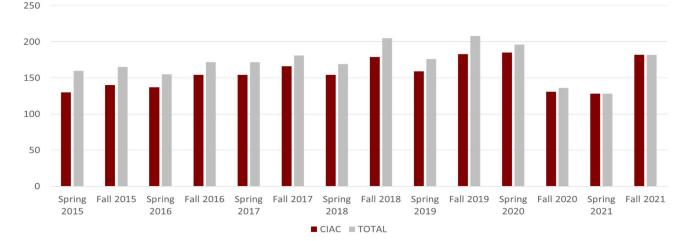


He continued his presentation by saying he didn't have much time to update everyone on numbers like he always does, but how the Department had created a handout with all the information that they were looking for. Information included was: number of graduates, number of interns, salaries for interns and for graduates and where are they going to work. Below is a sample of what was provided:



CIAC Members by Year







Construction Industry Advisory Council Fall 2021 Board Meeting Minutes The Stella Hotel Friday, October 29, 2021

Construction Industry Advisory Council

	300 GRADUATE 1280 CURRENT CO			63% COMI 23% RESID		
	280 INTERNSHI			4% INDU 4% SPEC	CIALTY	
	2021 S ⁻	FUDENT INTE	RNSHIPS AND E	MPLOYMEN	Т	
INTER	NSHIP SALARY		STARTING SALARY		HIRING BONUS	
LOW	\$ 15.00	LOW \$	53,000.00	LOW \$	1,000.00	
AVERAGE	\$ 17.85	AVERAGE \$	64,067.00	AVERAGE \$	3,200.00	
HIGH	\$ 25.00	нідн \$	80,000.00	нідн \$	12,000.00	
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	TTTTO A					
		•	•••	-		

DALLAS

HOUSTON AUSTIN

SAN ANTONIO

OTHER

Professor Guerra concluded his presentation by informing all present on the important dates for the CIAC for the next three years and thanking everyone in attendance once again.

34%

23%

18% 8%

17%



CONSTRUCTION SCIENCE

EXAS A&M UNIVERSITY

Construction Industry Advisory Council Fall 2021 Board Meeting Minutes The Stella Hotel

Construction Industry Advisory Council

Friday, October 29, 2021

	2022	2023	2024	
Career Fair				
Spring	Thursday & Friday, February 17-18	Thursday & Friday, February 16-17	Thursday & Friday, February 15-16	
Spring Virtual	Friday, February 25	Friday, February 24	Friday, February 23	
Fall	Thursday & Friday, September 15-16	Thursday & Friday, September 14-15	Thursday & Friday, September 19-20	
Fall Virtual	Friday, September 23	Friday, September 22	Friday, September 27	
Board Meeting				
Spring	Friday, April 29	Friday, April 28	Friday, April 26	
Fall	Friday, October 28	Friday, October 27	Friday, October 25	
Scholarship and Awards Banquet				
Spring	Thursday, April 28	Thursday, April 27	Thursday, April 25	
Summer Luncheons				
Austin	Wednesday, July 13	Wednesday, July 12	Wednesday, July 10	
San Antonio	Thursday, July 14	Thursday, July 13	Thursday, July 11	
Houston	Wednesday, July 20	Wednesday, July 19	Wednesday, July 17	
Dallas	Thursday, July 21	Thursday, July 20	Thursday, July 18	
Harlingen	Tuesday, July 26	Tuesday, July 25	Tuesday, July 23	
Tailgate	Saturday, September 17 BTHOmiami	Saturday, September 16 BTHOulm	Saturday, August 31 BTHOnotredame	
* All dates are tentative and subject to	change			

Following Mr. Guerra's presentation, Dr. Suermann provided a couple slides showing our continuing education program led by Professor Anthony Marraro and then introduced our keynote speaker, Mr. Bradley Hartman from red Angle.

Mr. Bradley Hartman gave a presentation about not only the book which is donated by CIAC members for our student taking the safety classes, but about change and culture.

The main reason for his presentation was on creating strategies for better recruiting of personnel. But not only better recruiting but also in better retention of such personnel. He mentioned that training is one way to achieve this, but also in a change in company strategies.

The also spoke about how to influence people in a job and he mentioned that this is achieved by understanding the cultural differences. He spoke about how even within latin American countries, there are difference cultures.



He then mentioned how trust is very important to be able to influence people. He asked people in the audience to say what was the trust level of them in him and then used their answers to explain how people in different regions in the country have different mentalities as well.

After Mr. Hartman's presentation concluded at 10:30, there was a 20-minute break.

Following the break, the meeting resumed at 10:50 am with meetings of the various CIAC committees meeting in separate rooms for around 60 minutes. These CIAC committee meeting concluded shortly before noon and all members came back to the main room for lunch.

Immediately following the lunch break, the meeting continued at 1:20 pm with the updates provided by each of the committees.

BUDGET COMMITTEE:

Dr. Leland Rocchio, Jordan Foster, and executive committee chair for Budget, started the presentation of his report by explaining what took place in the committee meeting. He explained how he began by reviewing the 2021 budget status which showed over 450K of unused money from 2020-2021 which will be transferred to the 2022 budget. This was the result of not spending on many events which were cancelled such as: The CIAC Board meeting for the Spring of 2020, the Awards Banquet and Hard Hat Ceremony for the Spring of 2020, the Awards Banquet and Hard Hat Ceremony for the Spring of 2020, the updated budget, a planning of the 2022 budget began. Dr. Rocchio mentioned that the total expenses for 2022 were estimated at \$373, 453. A summary of the 2021 budget is shown below:

Construction Industry Advisory Council

Fall 2021 Board Meeting Minutes



CONSTRUCTION SCIENCE TEXAS A&M UNIVERSITY

Construction Industry Advisory Council

The Stella Hotel

Friday, October 29, 2021

2022 CIAC BUDGET - PROPOSAL			2022 Budget	
Retai	ned Earnings (01/01/22)	\$	448,998	
	Carry Over from CIAC Support Fund 57851 - not transferred yet NCOME	\$	138,270	
С	orporate Membership Dues	\$	475,000	
Ir	ndividual Membership Dues	\$	1,500	
lr	nterest from CIAC Support Fund - 57851 (\$2550/mo)	\$	30,600	
Т	otal Income	\$	507,100	
Т	otal Available Funds	\$	1,094,368	
E	EXPENSES PER BYLAWS	Budget		
x S	tudent Enrichment	\$	25,000.00	
х Н	ard Hat Ceremony - Graduation Event	\$	14,000.00	
	nnual Banquet	\$	22,000.00	
	lesearch Studies	\$	25,000.00	
	ndowed Matching Scholarships	\$	160,000.00	
	rogram Enhancement	\$	60,000.00	
	ndowed Professorship	\$	20,000.00	
	IAC Meeting Expense	\$	25,000.00	
	IAC Career Fair	\$	60,000.00	
	ifetime Members Promo - Tailgate	\$	5,000.00	
	evelopment Fee & Credit Card Collection Fee	\$	23,825.00	
	<u>ïxed Costs Total</u> /OTED EXPENSES	\$	439,825.00	
	BD by Task Force	\$		
	CIAC Endowment - CIAC Support Fund (goal of 750 OK)	э \$	-	
	CIAC Department Enrichment - Francis Maintenance	Ф \$	-	
	ech Improvements in Francis	գ \$	- 100,000.00	
	Construction Field Lab (TBD)	Ψ \$	100,000.00	
	<u>oted Expenses Total</u>	φ \$	200,000.00	
<u>v</u>	oleu Experises Iolai	<u>\$</u>	200,000.00	
Т	otal Expenses	\$	639,825.00	
Balan	се	\$	454,543.00	

All motions for the change in the budget for 2022 were brought up to the voting members and the budget was approved.



CURRICULUM COMMITTEE:

Mrs. Kendall Pouland from Tellepsen informed the CIAC about the topics of discussion were all related to the MGT report and on creating a unified front to make a recommendation to the University. The committee had concerns about tuition in the college of engineering being higher and how that could affect our student numbers. They also said that many markets such as commercial and residential construction would be affected by a move to the college of engineering.

Mrs. Pouland concluded her presentation and introduced Mr. Stefan Grisam from the Development Committee.

DEVELOPMENT COMMITTEE:

Mr. Stefan Gresham from Opifex, in representation of Tim Ross from Andrews Myers informed the CIAC about the topics of discussion were all related to the MGT report and on creating a unified front to make a recommendation to the University. He said the topics were very similar to what Mrs. Pouland had just reported.

Mr. Gresham concluded his presentation and introduced Mrs. Lauren Collins from the Membership Committee.

MEMBERSHIP COMMITTEE:

Mrs. Lauren Collins, Senior Business Partner at Kiewit and Membership committee chair provided the updates from the membership committee meeting. Professor Fickel used the recently approved voting procedure to review all 4 nominees for the Construction Hall of Fame and select a 2021 winner. There were 4 very good candidates submitted, all were reviewed by the members in attendance and a winner was selected. Mrs. Collins mentioned the winner will be announced in April during the Scholarship and Awards banquet event. The



2022 winner will not only join the Hall of Fame, but will also present an endowed scholarship under his/her name the year he is inducted.

Mrs. Collins concluded his presentation and introduced Mr. Brent Ballard from the Research Committee.

RESEARCH COMMITTEE:

Mr. Brent Ballard, Division President from Marek Brothers and Research Committee chair, informed the CIAC about the great presentations that four of our faculty members gave to our committee. This is the 3rd time in a row that we have at least 4 faculty members competing for the \$25,000 CIAC grant and he mentioned that the proposals keep getting better. Mr. Ballard mentioned that all faculty members deserved the grant but that since this is a competition, there could only be one winner. Mr. Ballard then announced that the winner of the 2022 CIAC Grant for Research was Dr. Julie Hartell for her research on the re-use of concrete". The Research committee was the last one to adjourn since their deliberations and votes were so close due mainly for the competitiveness of the presentations. Mr. Ballard then introduced Mr. Matt Summerville to conclude the board meeting.

At 2:15 pm, Mr. Matt Summerville concluded the meeting by thanking everyone in attendance, thanking all the staff, especially the leadership of Dr. Suermann and Mr. Guerra for the organization of the meeting.